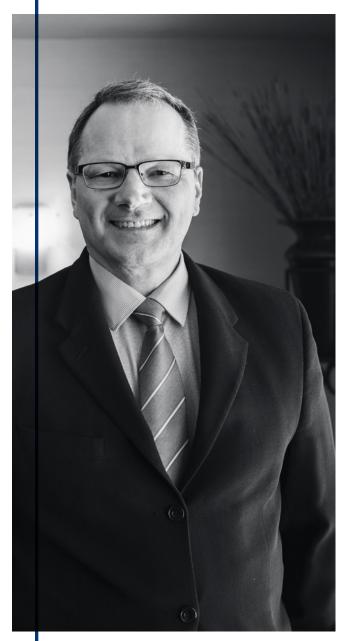
## **Tony Sutey, CFP®, FMA, CIM** SENIOR FINANCIAL ADVISOR



S enior Financial Advisor Tony Sutey started taking investing very seriously at 13 years old, after meeting his father's attorney. His late father's Attorney jokingly told Tony that he had to "look after these stocks now" – and Tony took that to heart.

Young Tony began to investigate those funny looking pieces of scrolled paper; and he's never looked back. In high school, when all his friends were playing soccer (or engaging in other extracurricular activities), Tony could be found in the library reading the financial sections of the newspapers. Later, he would study business at University, where his favourite subjects were accounting and economics.

After University Tony started as a Financial Advisor in 1987, five months before the "Black Monday" crash on October 19th (which took the Dow Jones Index down 22% in one day). He quickly learned how stock markets, and more importantly, clients react during market dislocations. This led him to develop his investment philosophy, which he describes as "winning by not losing" – and over 33 years later, he continues to advise many of his earliest clients. Today, it seems that both Tony and his clients are still "winning."

Considering his extensive experience, it comes as no surprise that Tony works with more than 250 client families throughout Ontario – and he's not stopping any time soon: "Investments and saving income taxes for my clients is in my blood. It's all I ever wanted to do. Retirement is far off for me, because why would I want to leave something I love doing?"

Tony has lived in Bracebridge his entire life. He and his wife Wendy have two children, who both followed Tony into the financial world. In addition to his passion for finance, Tony is a voracious reader and history buff. When he isn't focused on reading a book or a computer screen, you can find Tony photographing the beautiful wildlife and landscapes of Muskoka.

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